



Componenta

Finland's leading
contract manufacturer of
metal components

**Business Review January –
September 2021
5.11.2021**

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President and CEO
Componenta Corporation

Business Review January-September 2021

Componenta's profitability

- Profitability improved during the reporting period as a result of increased sales volumes and our planned development measures.
- EBITDA was EUR 3,6 million (EUR 1,9 million).
- July–September's profitability was somewhat burdened by the increasing development in raw material prices and challenges in the availability of workforce
- Cash flow from operating activities was EUR 0,5 million.

Financing

- Group's cash and cash equivalents totaled EUR 7,6 million (EUR 7,7 million)
- Undrawn committed credit facilities were EUR 4,0 million and 8 million share subscription facility
- Liquidity has remained at a good level despite the payment of restructuring debts

Covid-19 and market situation

- Componenta's order book for the rest of the year is on a very strong level
- The general market recovery in our customer industries has remained clear
- Challenges to the availability of raw materials and other materials and unclear price developments still create uncertainty in the market
- Positive impacts from effective restriction measures, uncertainty still prevails in the market.
- Clear signs of economic recovery and consequently growing demand.
- Availability of materials in general and cost level.

Events after the reporting period

- The restructuring programmes of all Componenta Group companies have ended prematurely

January–September 2021

- Net sales increased and were EUR 62 million (EUR 52,5 million)
- EBITDA improved and was EUR 3,6 million (EUR 1,9 million)
- EBIT was EUR -0,8 million (EUR -2,5 million)
- Cash flow from operating activities was EUR 0,5 million (EUR 6,9 million)

Topical during the reporting period

Personnel and own actions

- Personnel's flexibility, resilience and commitment.
- Ability to react.
- Challenges in the availability of workforce.

Customers and order book

- Successful sales work and increasing market shares.
- Maintaining service levels.
- Very strong order book – as a short-term risk, the challenges of the availability of customers' own sourcing channels.
- Index-linked main commodities and other sales price changes.

Market environment

- Recovery of the economy.
- Availability of materials in general and cost level.
- Freight costs and electronic components.



Net sales by customer segments

Machine building

44 % (47 %)



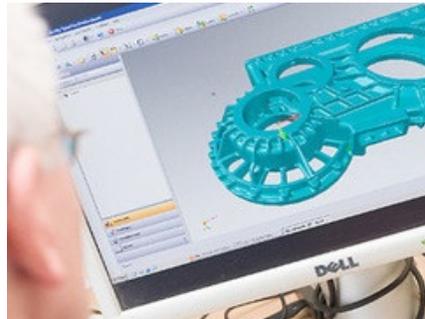
Agricultural and forestry machinery

35 % (29 %)



Energy industry

8 % (11 %)



Defense equipment industry

6 % (7 %)



Other industries

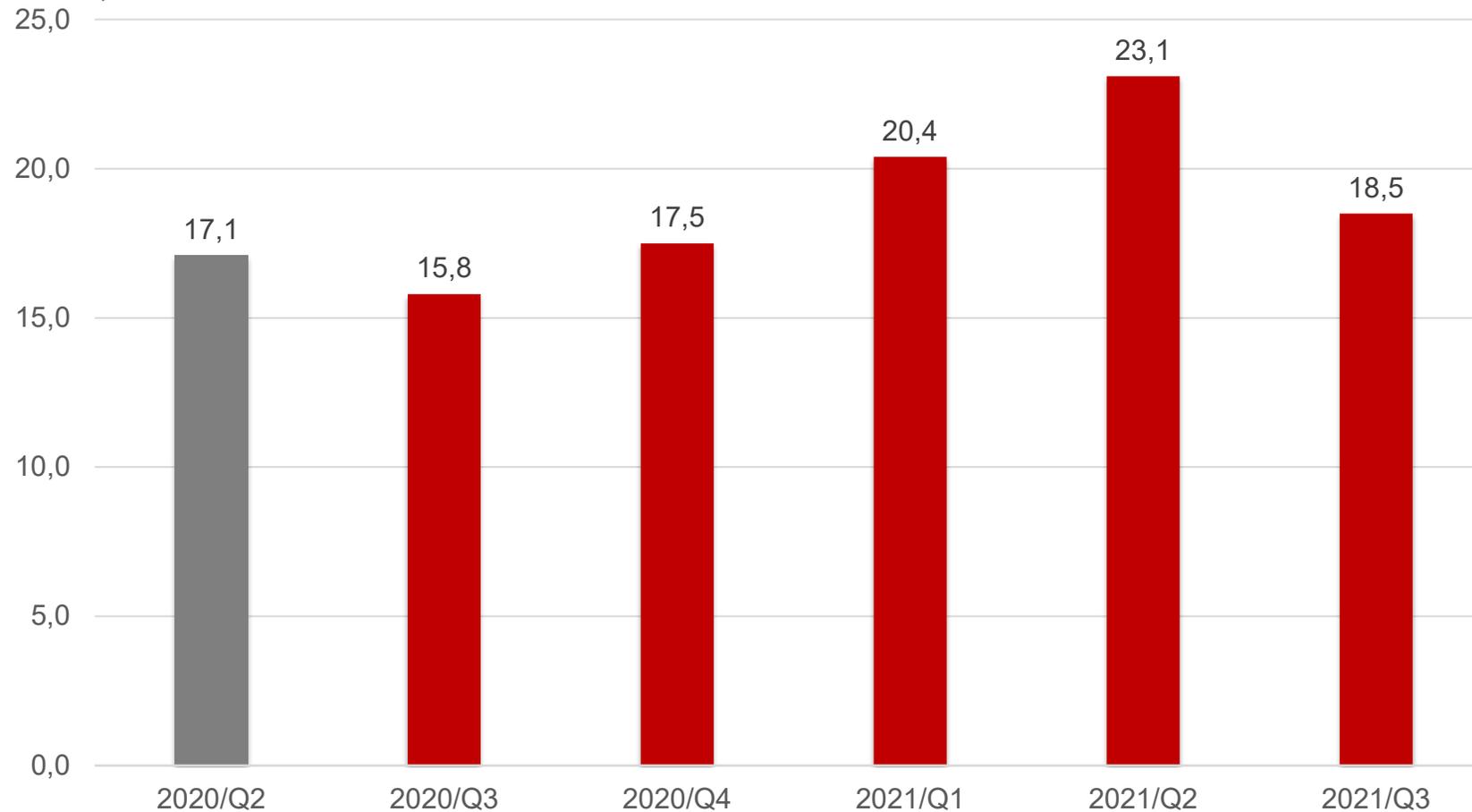
7 % (6 %)



Numbers H1/2021 and comparison figures for 2020 in brackets.

Net sales Continued operations

EUR, million



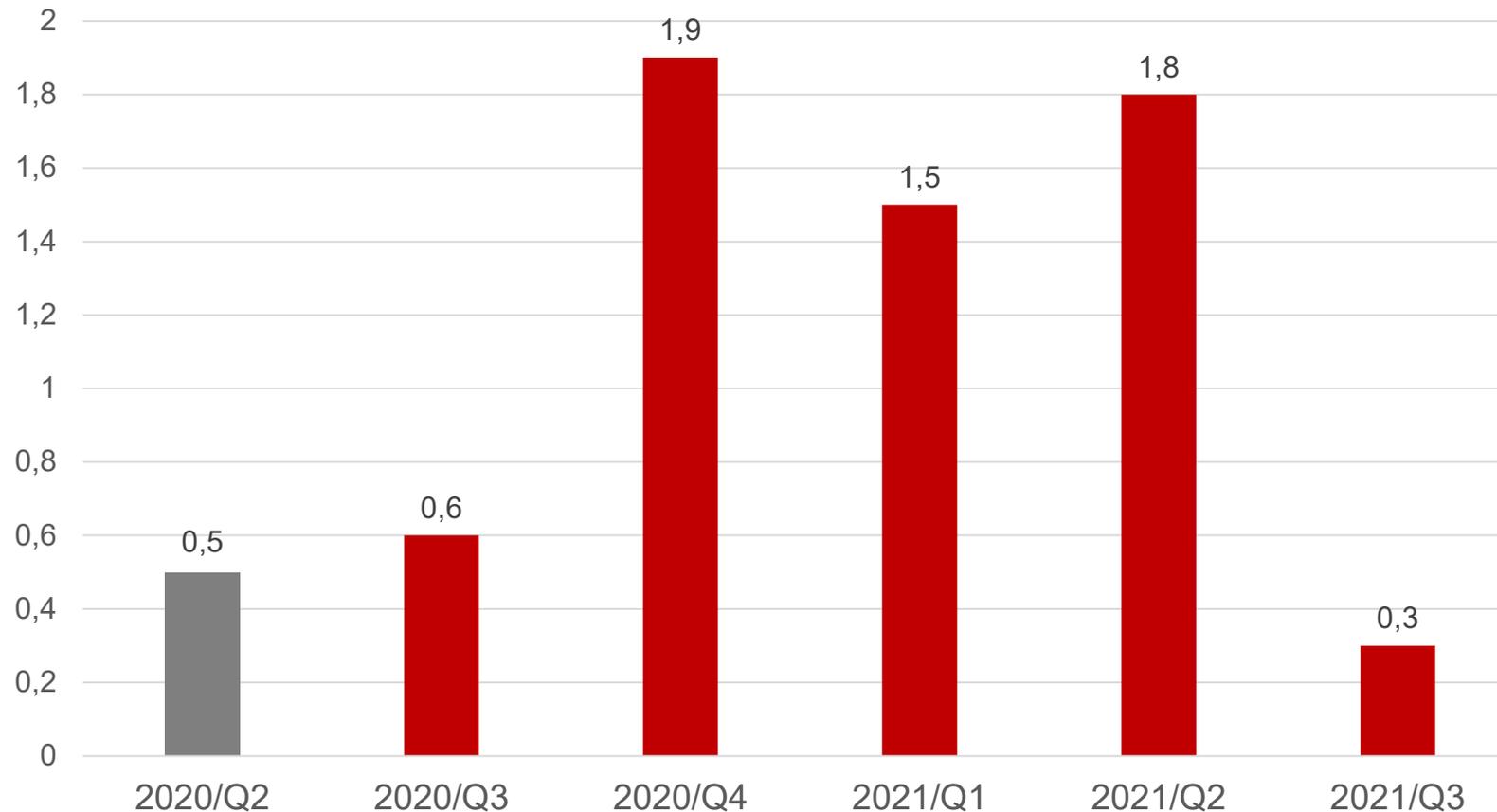
Comparison periods:

Q2/2020 decrease in delivery volumes and partial shift to Q3/2020.

EBITDA

Continued operations

EUR, million

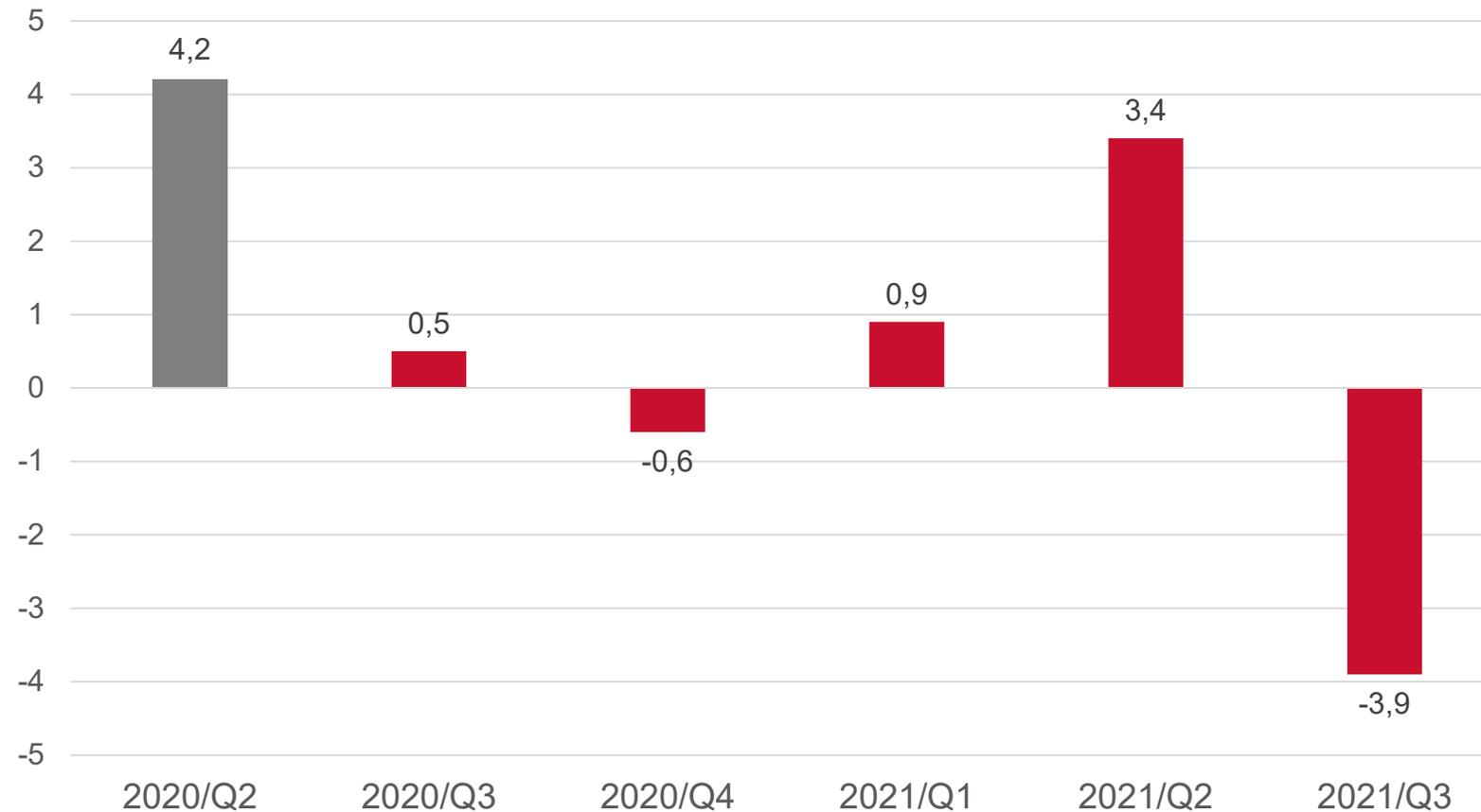


Comparison periods:
Q2/2020 decrease in delivery volumes and partial shift to Q3/2020.

Cash flow from operating activities

Continued operations

EUR, million



Restructuring programmes ended prematurely

- Componenta Corporation's restructuring program ended on 27 April 2021, after the parent company's restructuring programme supervisor issued its final report to the creditors on the restructuring program.
- After the end of the reporting period Componenta Castings Oy carried out the aforementioned payments of approximately EUR 5.6 million to its creditors on 15 October 2021.
- Componenta Castings Oy restructuring program ended on 22 October 2021 after the restructuring program supervisor issued its final report to the creditors on the restructuring program.
- All of Componenta Group's restructuring programs have now ended.

Componenta in brief

Component contract manufacturing

Customers are major manufacturers of vehicles, machines and equipment.

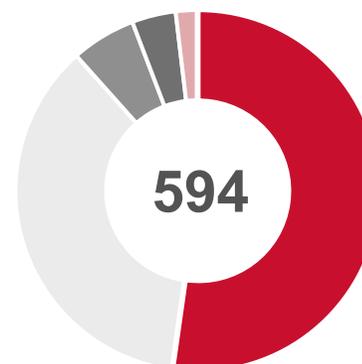
Key figures, EUR million (continued operations)

	1-9/2021	1-9/2020	1-12/2020
• Net sales	62,0	52,5	70,0
• EBITDA	3,6	1,9	3,7
• EBIT	-0,8	-2,5	-2,0
• Cash flow from operating activities	0,5	6,9	6,4

Guidance 2021

Componenta expects the net sales of continued operations in 2021 to be EUR 85–90 million. EBITDA is expected to improve from the previous year.

Personnel 30 September 2021



In focus in 2021

- Labor availability and resourcing to ensure capacity.
- Market recovery, increased demand for components and market shares won
- Our aim is to be the primary choice for total deliveries in contract manufacturing.
- Continuous improvement of profitability
 - Our focus in on total sales throughout the value chain and developing our competitiveness.
 - Developing your own operations and targeted investments
 - From technology driven approach towards more in-depth customer orientation.
 - We invest to active dialogue of our customer relationships and maintaining customer satisfaction

Componenta 2020–2023

COMPONENTA 2020

WAYS TO GROW



High level of service
Wide range of offering
Close customer relationships

COMPONENTA 2023: WHAT WE WILL BE

We have reached our targets for growth and profitability.

We know our customers. We are their first choice partner and preferred supplier.

Our competitive edge consists of high quality service, sustainability, even wider offering, strong customer focus and capable people.

CHANGES SHAPING OUR WORLD

Consolidation of businesses

Changes in competitive advantages

Changes in global trade and supply chains

Changes in labour market

Automation and Industry 4.0

Environmental awareness and regulation



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Thank you!