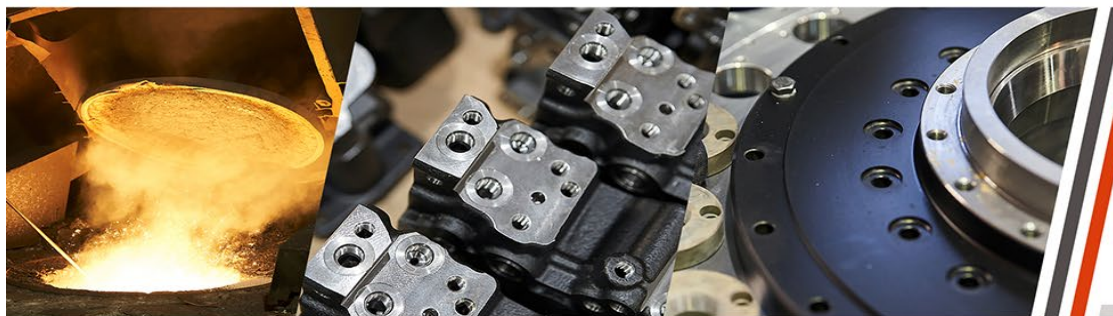


Business Review January–March 2023



Sami Sivuranta
President and CEO
Componenta Corporation



Finland's leading contract manufacturer of metal components

The result for January–March 2023

Key figures

- Net sales increased and was EUR 30.7 million (EUR 25.5 million)
- EBITDA was EUR 2.8 million (EUR 1.5 million)
- The operating result was EUR 1.4 million (EUR 0.0 million)
- Cash flow from operating activities was EUR 0.7 million (EUR -0.1 million)

Financing

- The Group's cash and cash equivalents at the end of March were EUR 9.7 million (EUR 4.3 million)
- At the end of the review period, the group had a subscription limit of USD 8.0 million, of which the unused portion was USD 7.5 million
- In the review period the group raised the latter part of a EUR 4 million working capital loan for EUR 2.0 million
- The Group's liquidity was at a good level at the end of the review period

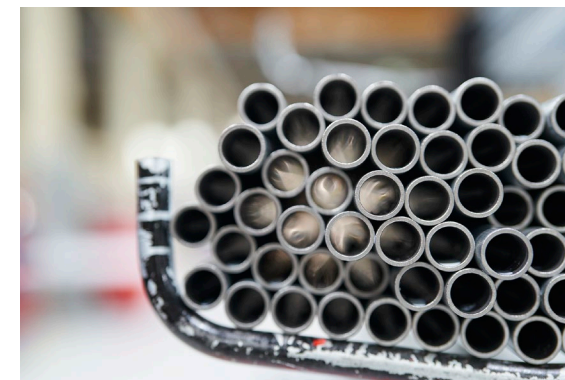
Market situation

- The order book is at a strong level and customer outlooks are positive
- The general availability of materials has improved but the cost level is still exceptionally high
- The price fluctuation of electrical energy has steadied

Topical during the reporting period

Customers and order book

- New sales success and increasing market share
- Maintenance of delivery and service capability
- Development of commodity and electricity indices and other sales prices changes
- Strong order book and positive outlook despite the circumstances



Operating environment

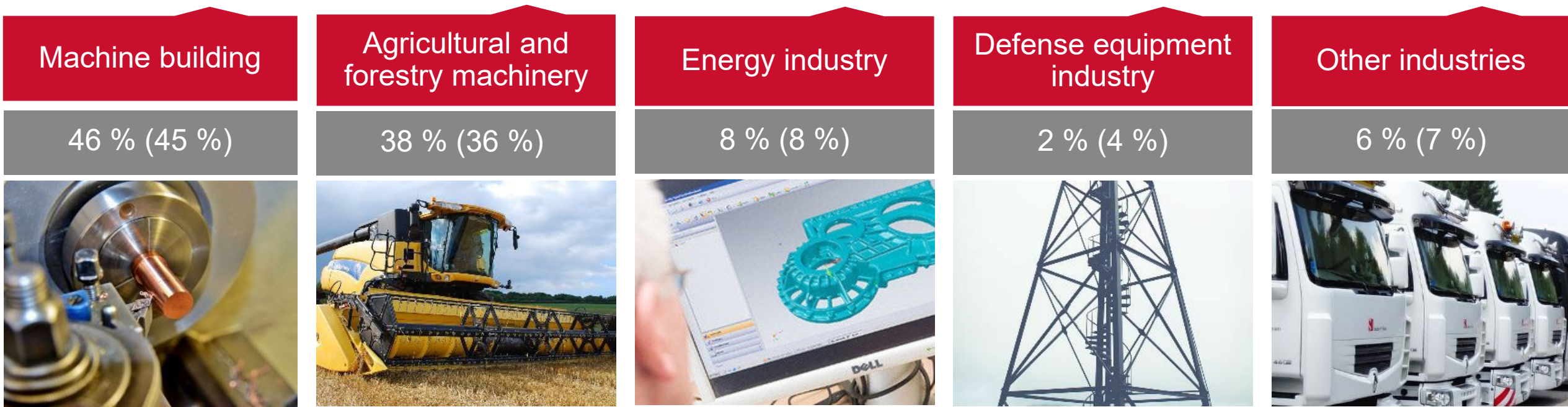
- General economic situation and effects of the Russia's war of aggression
- Energy cost development and predictability
- Availability of materials and components and expectations of cost development



Personnel and own actions

- Flexibility, resilience and commitment of our own personnel
- Ensuring capacity and responsiveness
- Ensuring the procurement of materials and raw materials

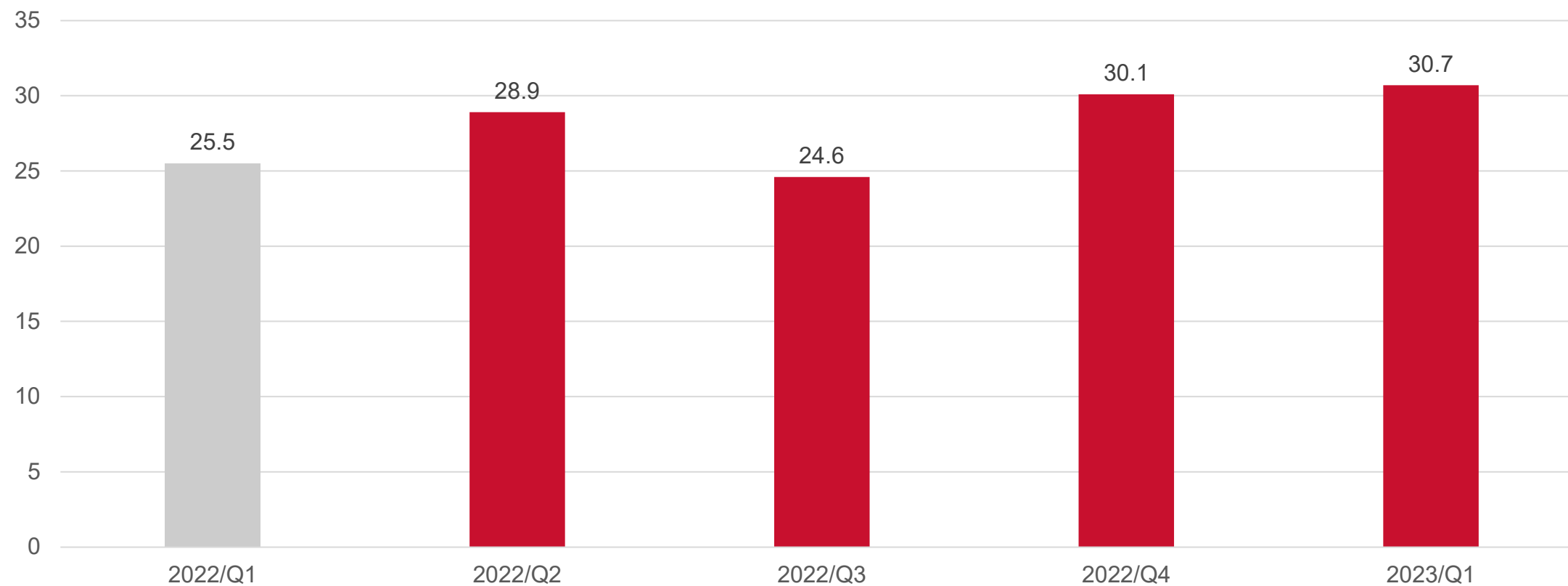
Net sales by customer segments



Figures from 2022 (2021)

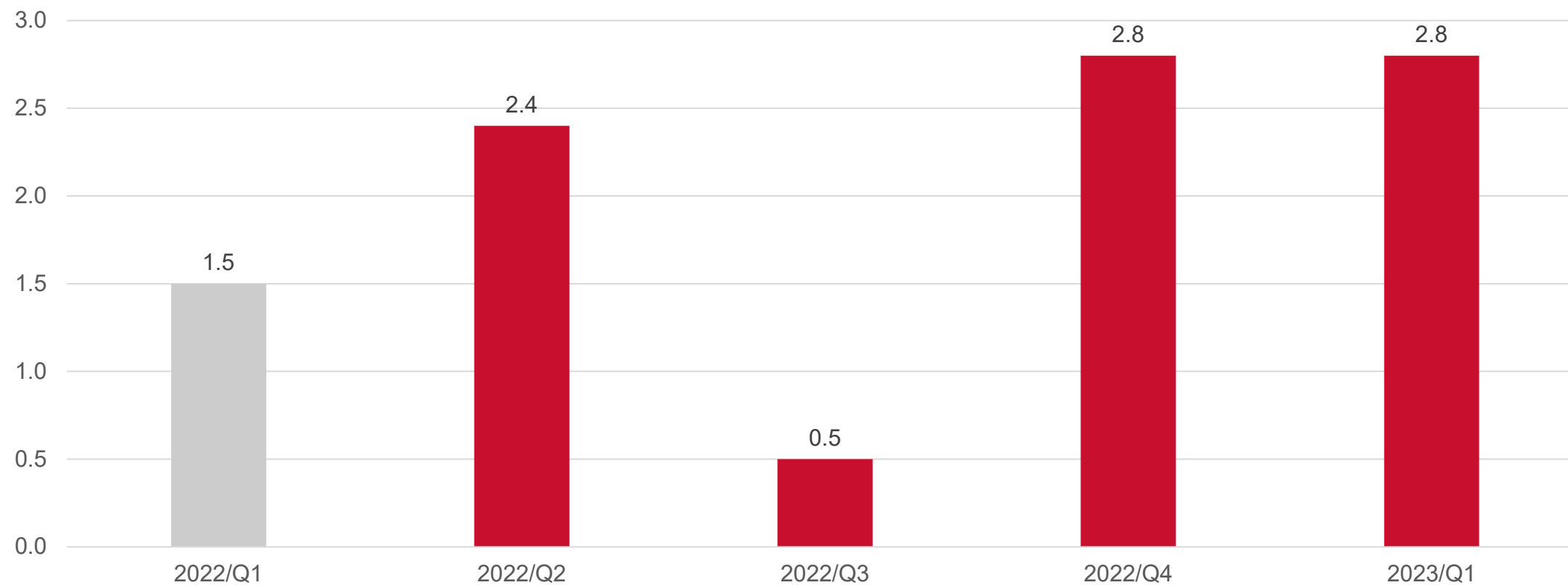
Net sales

EUR, million



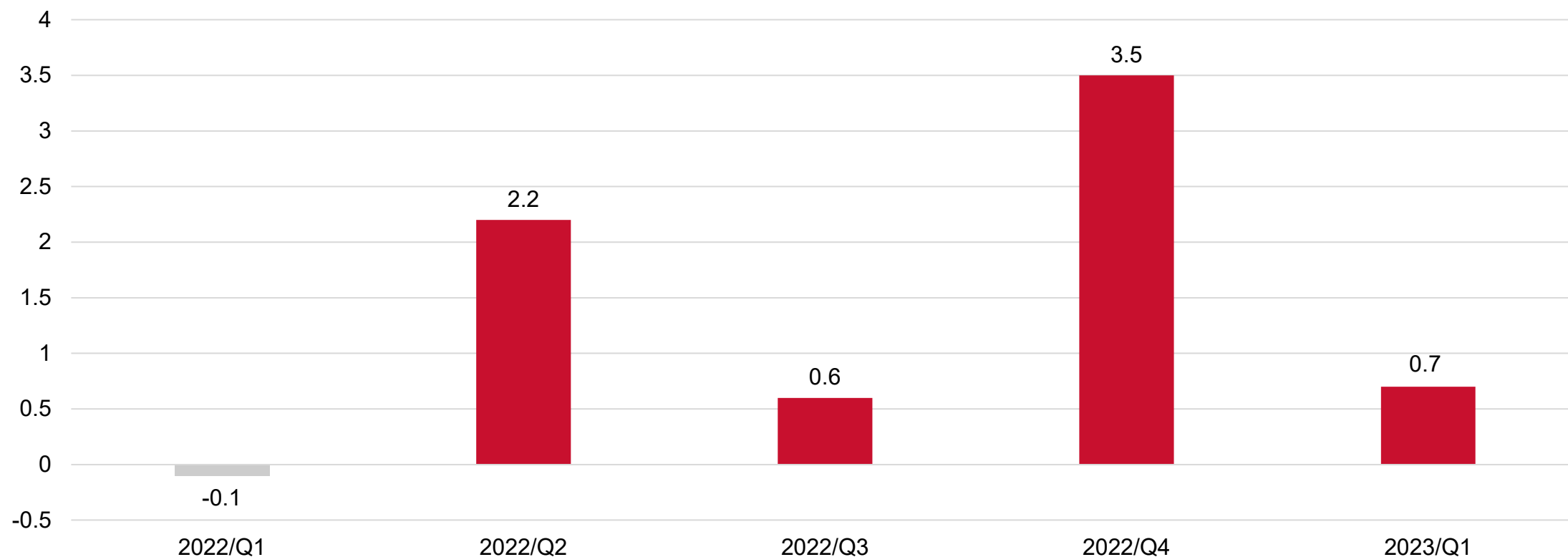
EBITDA

EUR, million



Cash flow from operating activities

EUR, million



Componenta in brief

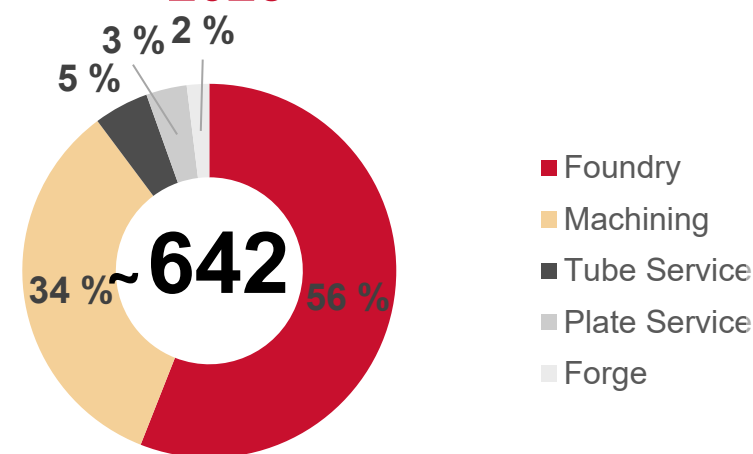
Component contract manufacturing

Customers are global manufacturers of vehicles, machines and equipment

Key figures

	Jan–Mar/ 2023	Jan–Mar/ 2022
• Net sales, EUR million	30.7	25.5
• EBITDA, EUR million	2.8	1.5
• Operating profit, EUR million	1.4	0.0
• Cash flow from operating activities, EUR million	0.7	-0.1

Personnel 1 Jan–31 Mar 2023



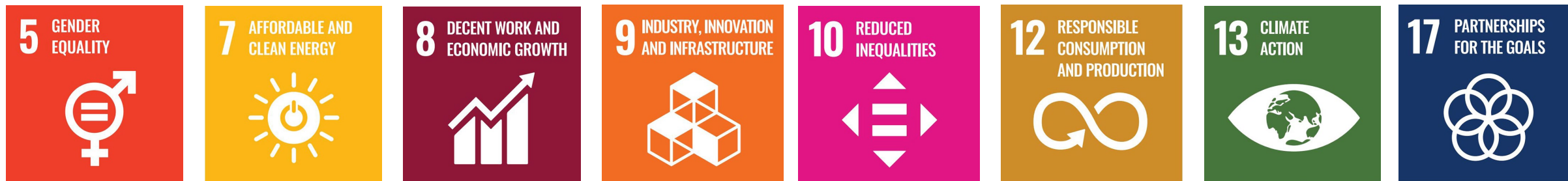
Guidance 2023

Componenta expects the net sales in 2023 to be EUR 110–120 million. EBITDA is expected to improve from the previous year.

In focus in 2023

- Labor resourcing to ensure capacity
- Availability of materials, development of purchase prices and the situation of the electricity market
- Our goal is to be the primary total supplier of contract manufacturing
- Continuous improvement of profitability
 - We will continue to invest in strengthening our market position
 - Development of own operations, occupational safety and targeted investments
 - From a technology-centric approach to a deeper customer orientation
 - In our customer relationships, we invest in active dialogue and maintaining customer satisfaction

Responsible contract manufacturer



Responsibly together with customers and suppliers

- Responsible total supplier
- Long-term customer relationships
- Close to the customer
- Developing of supplier network
- Expanding the offer through a subcontracting network

Componenta's business is based on a circular economy

- The important role of the circular economy in production processes
- Continuous improvement of energy efficiency
- Certified quality, environmental and occupational safety systems

Safety and personnel well-being at the heart of what we do

- Our values: openness, honesty and respect
- 600 skilled and committed employees
- We invest in the health and safety of our personnel
- We support the diversity and equality of our personnel

Componenta's strategy 2020–2023

COMPONENTA 2020

High level of service
Wide range of offering
Close customer relationships

WAYS TO GROW



COMPONENTA 2023:
WHAT WE WILL BE

We have reached our targets for growth and profitability.

We know our customers. We are their first choice partner and preferred supplier.

Our competitive edge consists of high quality service, sustainability, even wider offering, strong customer focus and capable people.

CHANGES SHAPING OUR WORLD

Consolidation of businesses

Changes in competitive advantages

Changes in global trade and supply chains

Changes in labour market

Automation and Industry 4.0

Environmental awareness and regulation

COMPONENTA

Thank you!