### Componenta Corporation Extraordinary General Meeting 1 July 2019

# **Description of the transaction**



## Object of the transaction and the parties

- Object of the transaction shares and capital loans of Komas
- **Purchaser** Componenta Corporation
- **Sellers** funds managed by CapMan, Fortaco Oy and private persons



## ΚΟΥΑΑ ΤΥÖTÄ.





#### COMPETITIVENES S FOR OUR CUSTOMERS BY HIGH-QUALITY CONTRACT MANUFACTURING

1 July 2019

#### Komas

**Net sales** 50 45 40 35 30 25 20 15 **45** 20 10 M€ M€ 5 0 2013 2018

## \*\*\*\*\*\*\*\*

Personnel 300 Machining 76% Hydraulics 12% Plate cutting 9% Forging 3%

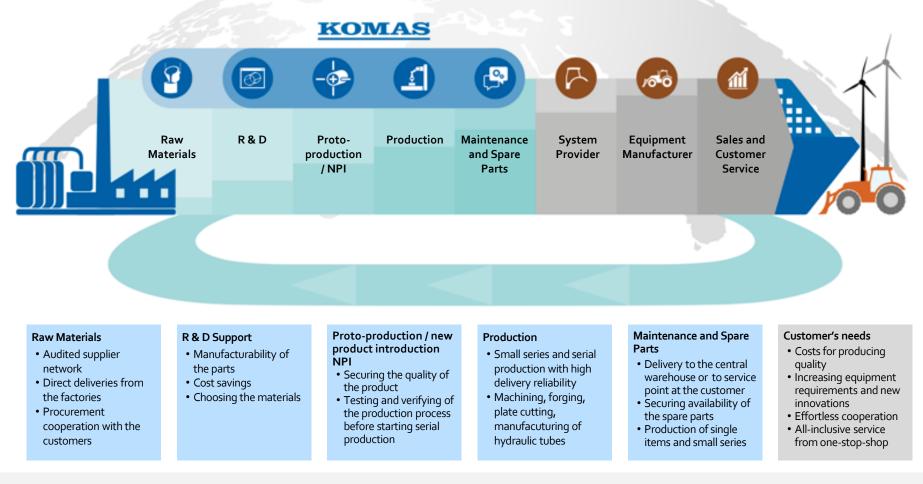






#### Value chain and services

**Megatrends moulding operating environment** IoT, AI, robotization, automation, Indusrty 4.o, virtual reality, sustainable development





## Methods of manufacturing



Machining



Production of hydraulic tubes



Plate cutting

Forging

**KOMAS** 

## Changes provide future possibilities



Operation that started from state-owned rifle factory has after weapon production evolved as strong competence to manufacture components. At present a large part of the production is exported around the world with the customers' products.



# KOMAS

#### **FURTHER INFORMATION**

www.komas.fi

## Purchase price

**Purchase price** is paid in its entirety in shares of Componenta Corporation:

- 60 million new shares issued by Componenta, which is approximately 25.3% of issued Componenta Corporation shares or 24.3%, if all rights and privileges attached to shares are considered
- **EUR 6.6 million** if EUR 0.11 is used as share price (closing price of Componenta's share on signing date, 15 May 2019)
- Final purchase price is determined in accordance with the share price on the closing date

#### Directed share issue

#### Authorization for the Board of Directors

In this Extraordinary General Meeting the authorization is applied for the Board of Directors to execute directed share issue for payment of the purchase price



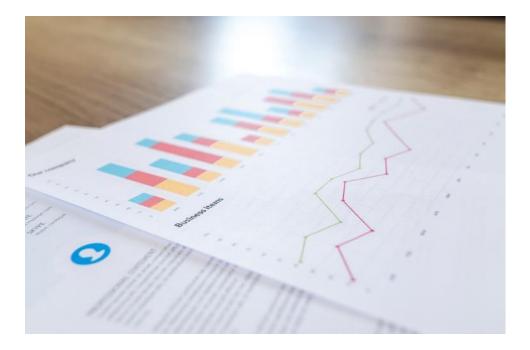
#### Execution of the transaction

- The closing of the transaction depends on the usual terms of business acquisitions, including possible approvals from the authorities and the decision on the share issue by the General Meeting
- Original intention of the Parties has been to conclude the transaction on 1 July 2019. Due to lack of one authority decision the intended closing is postponed
- Komas will be consolidated to Componenta on the date of closing of the transaction



#### Impact of the transaction

- The transaction is estimated to increase Componenta's net sales by approximately EUR 20 million in 2019, provided that the the transaction had been closed 1 July 2019
- In addition, it is estimated that the transaction has a positive impact on Componenta's EBITDA



## Significantly stronger range of products for the customers

#### Strategic reasoning:



#### **One-stop-shop**

- Expanding range of products and services improves Componenta's customer service
- Customers wish to purchase cast components and machining services from a single supplier
- Machining services will strengthen Componenta's competitiveness

#### Basis for the development of the customership

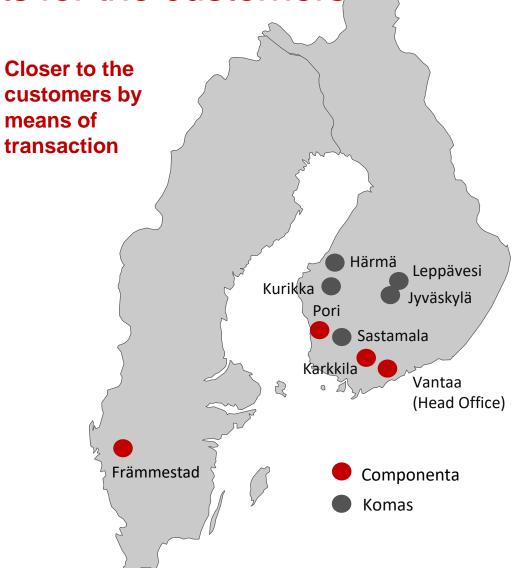


- Redirection of the machining services from external machining service provider network to inhouse providers offers a possibility to improve customer service
- Improved basis for the customership development and customer acquisition in the long term
- The amount of OEM customers and deliveries to them is increased



#### Closer to the customers

- Strengthens presence in the Finnish industrial clusters
- Ability to provide services for broader clientele





# Transaction strengthens competitiveness and creates an entity of nearly 1000 professionals

2018	Componenta	Komas
Net sales	EUR 120.7 million	EUR 44.9 million
Statement of financial position	EUR 48.9 million	EUR 13.5 million
Personnel	Approx 700	Approx 300
Business Units	3 Business Units in Finland 1 Business Unit in Sweden	5 Business Units in Finland
Main services	Cast and machined components	Machined components, forgings, hydraulic pipes and plate cuttings

## Summary: Progress of the transaction

Publishing the transaction by stock exchange release Extraordinary General Meeting Necessary authority approvals

Closing of the transaction

New chairman of the Board of Directors commences New President and CEO commences Integration of the operations 16 May 2019

1 July 2019
Ministry of Economic Affairs and Employment of Finland
31 July 2019 at the earliest

After closing of the transaction

After closing of the transaction Integration project commences after closing of the transaction

COMPONENTA