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# Componenta Corporation Financial Statement 1 January - 31 December 2004

- Net sales in 2004 totalled MEUR 316.1 (net sales in previous year MEUR 177.8); net sales of Cast and Other Components increased 15%, of De Globe 37% and of Other Business 22%.
- Operating profit excluding one-time items was MEUR 11.4 (8.1) and the result after financial items, excluding one-time items, was MEUR 3.9 (0.5).
- The consolidated operating profit including one-time items was MEUR 23.1 (0.1) and the result after financial items was MEUR 15.6 (-7.5).
- The earnings per share were EUR 2.14 (-0.47).
- The Board of Directors proposes to the Annual General Meeting of Shareholders that a dividend of EUR 0.50 per share be paid for 2004.

## Markets and developments by customer sector

The Group's sales in January – December increased 78% on the previous year to EUR 316.1 (177.8) million, as the result of organic growth and the acquisition of the Dutch foundry company De Globe. Net sales of the Cast and Other Components business group increased 15% to EUR 166.1 million, of De Globe 37% to EUR 109.4 million, and of Other Business 22% to EUR 40.6 million.

The increase in heavy truck manufacturing in Europe continued during the fourth quarter. Volumes delivered by Componenta to the heavy truck industry in 2004 rose 25% for the whole year and 45% in the final quarter from the previous year.

Deliveries to off-road manufacturers rose 36% in 2004 from the previous year, deliveries to the power and transmission industries were 15% up, and sales to the machine building industry grew by 14%. In the fourth quarter, sales to off-road manufacturers rose 44%, deliveries to the power and transmission industries increased 23% and sales to the machine building industry grew by 46% from the corresponding period in the previous year.

#### Net sales and order book

The Group had net sales in the January – December review period of EUR 316.1 (177.8) million and an order book at the end of December of EUR 59.2 (25.1) million. The Cast and Other Components business group had sales of EUR 166.1 (144.5) million, De Globe of EUR 109.4 (79.7) million and Other Business of EUR 40.6 (33.3) million. At the end of the review period, Cast and Other Components had an order book of EUR 27.3 (20.4) million, De Globe of EUR 23.9 (15.1) million and Other Business of EUR 8.0 (4.7) million.

Exports and foreign operations accounted for 81% (71%) of the Group's net sales. Net sales by market area were as follows: Central Europe 41% (17%), Scandinavia 35% (51%), Finland 19% (29%) and other countries 5% (3%).

De Globe's sales to the off-road and heavy truck industries and for compressors and pressure vessels fit in well with Componenta's previous customer base. Componenta's net sales by customer sector were as follows: heavy truck industry 46% (55%), off-road 21% (12%), machinery and equipment manufacturers 16% (14%), power and transmission 12% (15%) and others 4% (4%).

### Result

Componenta Group made an operating profit, excluding one-time items, of EUR 11.4 (8.1) million and the result after financial items, excluding one-time items, was EUR 3.9 (0.5) million. The Cast and Other Components business group recorded an operating profit of EUR 11.6 (8.2) million, De Globe an operating



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loss excluding one-time items of EUR -1.7 (-4.2) million, and Other Business an operating profit, excluding one-time items, of EUR 1.5 (-0.1) million.

The Group's net financial costs amounted to EUR 7.6 (7.6) million, which included De Globe's net financial costs of EUR 1.1 million.

The consolidated result after financial items, excluding one-time items, improved from the previous year mainly because of the growth in sales and the improvement in the operational performance of the Cast and Other Components business area, the Wirsbo forge and associated companies. The price of scrap steel, the main raw material, rose exceptionally sharply at the start of the year. In addition, during the second half of 2004 the prices of the steel scrap grades used by the foundries rose substantially more than the average price mentioned above, so that the price of scrap at the end of the year was 95% higher than the average price in 2003. The impact on costs of the rise in the price of scrap was passed on to product prices at the start of the second quarter and during the final quarter. The rise in the price of scrap weakened the 2004 result by EUR 2.0 million. Scrap prices have been volatile during the year. The consolidated result was also weakened by De Globe's poor result, especially in the final quarter. The main cause for De Globe's poor result, in addition to the impact of scrap prices mentioned above, was its unhealthy price structure. The prices of unprofitable products will be revised during price negotiations in 2005. This is estimated to cause the average price of De Globe's products to rise by 5%.

The Group's operating profit, including one-time items, was EUR 23.1 (0.1) million, the result after financial items was EUR 15.6 (-7.5) million and the net result was EUR 20.6 (-4.5) million. One-time items totalled EUR 11.7 (-8.0) million, consisting mainly of EUR 8.4 million in profit from the sale of Thermia shares, EUR 5.0 million in negative goodwill recognized as income from the De Globe acquisition, and a writedown of EUR -1.5 million on receivables for divested operations.

Income taxes were EUR 3.7 (3.0) million positive. Taxes arising from the result for the period are covered by confirmed losses for previous periods. In addition the Group's tax receivables are recorded in the result for the period. The total tax receivables in the balance sheet are foreseen to be utilized in the Netherlands in 2 years, in Finland in 3 - 5 years and in Sweden in 2 years.

Earnings per share were EUR 2.14 (-0.47).

The return on investment, including one-time items, was 13.1% (0.8%) and return on equity 35.5% (-11.8%).

### **Financing**

The Group's equity ratio was 23.3% (17.8%) and the equity ratio including the capital notes in shareholders' equity was 32.1% (31.1%).

In March the Group repaid EUR 3.2 million, or 10%, of the principal of the preferred capital notes in accordance with the terms for the notes. On 31 December 2004 Componenta Corporation had outstanding preferred capital notes to the value of EUR 22.2 million. In addition, De Globe had preferred capital notes to the value of EUR 2.0 million from outside the Group.

On 30 September 2004 Componenta Corporation signed a five year EUR 90 million syndicated credit facility. This replaced the six credit facilities previously held by the Group, which had a combined value of EUR 69 million. The banks in the new syndicate are Nordea Bank Finland Plc, Swedbank, Danske Bank A/S and OKO Bank.

The Group had EUR 51.3 million in non-utilised long-term credit facilities at the end of the review period. The Group has a EUR 40 million commercial paper programme. The Group's interest-bearing net debt, excluding the EUR 24.2 million preferred capital notes, totalled EUR 111.9 (99.4) million, which includes De



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Globe's interest-bearing net debt of EUR 19.7 million. Net gearing, including the preferred capital notes in shareholders' equity, was 128% (168%).

Componenta is making more effective use of capital with a programme to sell its sales receivables, under which some of the sales receivables are being sold without any right of recourse. By 31 December 2004, the company had sold sales receivables totalling EUR 16.5 (11.9) million.

The cash flow from operations was EUR 10.1 (22.0) million, and of this the change in net working capital was EUR 1.7 (9.9) million. The cash flow from investments was EUR -9.4 (-0.3) million, which includes cash flow from the Group's production investments and the cash flow from shares sold and purchased and from the sale of fixed assets.

### Performance of business groups

#### **Cast and Other Components**

The Cast and Other Components business group consists of Componenta's foundries and machine shops in the Nordic countries, which supply ready to install cast and machined components to the heavy truck, power and transmission, other machine building and off-road industries.

Cast and Other Components had net sales of EUR 166.1 (144.5) million and an operating profit of EUR 11.6 (8.2) million. The order book on 31 December 2004 stood at EUR 27.3 (20.4) million. The rising price of scrap weakened the business group's result. The impact on costs of the increased scrap price has been passed on to product prices during the second and fourth quarters.

Net sales in the fourth quarter totalled EUR 47.1 (36.8) million and the operating profit was EUR 4.2 (1.7) million.

The running down of the Alvesta foundry which started in October 2003 and the transfer of production to Karkkila have proceeded operationally on schedule. Production ceased at Alvesta on 18 May 2004 and started up at the upgraded foundry in Karkkila on 2 August 2004. Starting up production at the Karkkila foundry weakened the result of the business group especially in the third quarter. It is estimated that merging the two foundries will give annual cost savings of some EUR 5 million as from 2005.

The price level of unprofitable products will be corrected during 2005 price negotiations.

#### De Globe

During the first quarter of 2004, Componenta purchased 55% of the shares and voting rights of the Dutch foundry company De Globe. De Globe comprises three iron foundries in the Netherlands which supply complex cast components for the off-road and heavy truck industries, and for compressors and pressure vessels. The acquisition of De Globe is in line with Componenta's strategy of focusing on developing its core business. De Globe has been consolidated into Componenta Group as from the beginning of January 2004.

De Globe had net sales in January – December of EUR 109.4 (79.7) million and an operating loss, excluding one-time items, of EUR -1.7 (-4.2) million. The order book on 31 December 2004 stood at EUR 23.9 (15.1) million. The growth in net sales improved De Globe's result, whereas the result suffered from the switch to non-continuous three-shift production at the Hoensbroek and Weert foundries to cope with the major increase in production, from the transfer of the Belfeld production line to Hoensbroek, and in particular from the increase in the price of scrap. Another cause of De Globe's poor result was its unhealthy price structure. The prices of unprofitable products will be corrected during 2005 price negotiations. This is estimated to cause the average price of De Globe's products to rise by 5%.



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Net sales in the fourth quarter totalled EUR 31.1 (19.7) million and the operating loss was EUR -1.5 (-2.6) million.

The Group has started a project to raise productivity at De Globe, which involves closing down the foundry in Belfeld and transferring production to the foundry in Hoensbroek. The investments to be made in connection with the transfer of production and the costs for closing down and transferring operations will be altogether EUR 12 million, of which EUR 9 million were incurred in 2004. These steps will bring estimated cost savings of EUR 4 million a year as from summer 2005. In addition, a separate development project has started at Hoensbroek to improve productivity.

The industrial premises in Belfeld, the Netherlands were sold on 29 December 2004 to Gebr. Van-Eck Baexem B.V. for the price of EUR 3.4 million. The property with its offices and industrial premises will be left empty when the operations of the De Globe Belfeld foundry, which have been located there, are transferred to Hoensbroek and De Globe's joint functions move into rented premises in Weert.

Componenta's sales organization in the Nordic countries and De Globe's sales organization in central Europe form a strong joint sales organization in Europe. Componenta's machine shops and machining expertise give a boost to De Globe's operations and enable a broader service offering to customers.

#### Other Business

Componenta's Other Business consists of the Wirsbo forges, associated companies, the Group's support functions and service units, as well as divested business.

Other Business had net sales of EUR 40.6 (33.3) million and an operating profit, excluding one-time items, of EUR 1.5 (-0.1) million. The order book at the end of the review period stood at EUR 8.0 (4.7) million.

Net sales in the fourth quarter were EUR 13.3 (9.3) million and the operating profit excluding one-time items was EUR 0.4 (0.6) million.

Componenta Wirsbo's sales increased from the previous year and the result improved in consequence of the cost cutting programme. The cost cutting programme and action to enhance operations are expected to further improve Wirsbo's result in 2005.

Componenta Group's share of the result of the associated companies was EUR 1.2 (1.3) million. Keycast had net sales of EUR 35.3 (33.6) million and the result after financial items was EUR 2.1 (1.6) million. The net sales of Ulefos NV rose to EUR 33.3 (26.4) million and the result after financial items improved to EUR 2.7 (-0.3) million.

During the first quarter of 2004, Componenta sold its shares in the associated company Thermia AB to Procuritas Capital Investors III, a Swedish private equity investor. The shares were sold for EUR 16.0 million and Componenta recorded a profit of EUR 8.4 million on the transaction. The operations of Tallinn-based Vesiterm AS were sold in an MBO for the price of EUR 0.1 million to the company's operative management in June. Selling its shares in Thermia and the operations of Vesiterm is in line with Componenta's strategy of divesting non-core business.

#### Shares and share capital

The shares of Componenta Corporation are quoted on the main list of the Helsinki Exchanges. At the end of the review period the company's share capital stood at EUR 19.2 million. The shares have a nominal value of 2 euros. At the end of the review period on 31 December 2004 the quoted price of Componenta Corporation shares stood at EUR 5.30 (2.92). The average price during the year was EUR 4.15, the lowest quoted price was EUR 2.85 and the highest EUR 6.25. The share capital had a market value of EUR 51.0



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(28.1) million at the end of the review period and the volume of shares traded during the review period was equivalent to 23.9% (53.8%) of the share stock.

The Annual General Meeting of Shareholders decided not to pay a dividend for 2003, in accordance with the proposal of the Board of Directors.

### Authorization to purchase and dispose of company shares

The Annual General Meeting of Shareholders on 10 February 2004 authorized the Board to decide on purchasing a maximum of 480,765 of the company's own shares, with a nominal value of 2 euros each, however such that the combined number of shares belonging to the company and its subsidiaries or the voting rights they hold after the purchase may not exceed five per cent of the company's share capital or of the voting rights held by all the shares. In addition, the Board may decide to dispose of a maximum of 480,765 of the company's own shares acquired by the company. The authorization to purchase and dispose of the company's own shares is in force for one year from the decision of the Annual General Meeting. The authorization had not been used at all on 31 December 2004.

### Option rights

The Extraordinary Shareholders Meeting of Componenta Corporation, held on 30 September 2004, resolved to issue 450,000 stock option rights in accordance with the proposal of the Board of Directors. The option rights will be offered, disapplying the pre-emptive rights of shareholders, to persons who subscribed for stock option rights on the basis of the Annual General Meeting resolution of 15 March 2001 (Componenta 2001 stock option rights), in so far as there has been no obligation to return such option rights or the subscription period for shares under the option rights granted on 15 March 2001 has not expired. A maximum of 450,000 new shares with a nominal value of 2 euro each may be subscribed on the basis of the option rights. The share capital of the company may increase as the result of the share subscriptions by a maximum of EUR 900,000.

Componenta's Board of Directors decided to transfer the option rights approved by the Extraordinary Meeting of Shareholders on 30 September 2004 to the book-entry securities system. The company intends to apply to have the share option rights listed for public trading on the Helsinki Exchanges.

## Investments

Investments in production facilities during the review period totalled EUR 30.3 (1.6) million. Of this amount, investments at Karkkila totalled EUR 14.0 million and at De Globe EUR 10.8 million. The cash flow from investments was EUR -9.4 (-0.3) million.

### **Board of Directors and Management**

Componenta's Annual Shareholders' Meeting on 10 February 2004 elected the following to the Board of Directors: Heikki Bergholm, Heikki Lehtonen, Juhani Mäkinen, Marjo Raitavuo (new member) and Matti Tikkakoski. The Board elected Heikki Bergholm as its Chairman and Juhani Mäkinen as Vice Chairman.

The Corporate Executive Team of Componenta Group is formed by President and CEO Heikki Lehtonen; Lauri Huhtala, Director, Foundries Finland; Olli Karhunen, Director, Power and Transmission; Jari Leino, Director, Sales and Development; Wim Schut, Director, Foundries Holland (as from 1 April 2004); Michael Sjöberg, Director, Machine shops (as from 16 August 2004); CFO Kimmo Virtanen and Communications Manager Pirjo Aarniovuori.



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#### Personnel

During the financial year the Group had an average of 2168 (1595) employees, which includes 595 De Globe employees. At the end of December 2004, 45% (55%) of the Group's personnel were in Finland, 27% (0%) in the Netherlands and 28% (45%) in Sweden.

### **IFRS**

Componenta's IFRS project has continued as planned during 2004. In January a new reporting system was introduced that allowed the production of financial statements to IFRS standards. Since then the accounting principles for IFRS financial statements have been defined and Componenta's opening IFRS balance sheet for 2004 has been prepared, based on the IFRS standards in force in December 2004. Employee pensions are treated as expensed.

Componenta's shareholders' equity in the opening IFRS balance sheet for 2004 is EUR 1.0 million smaller than in the FAS balance sheet, mainly due to changes in the valuation of real estate, the increase in deferred tax receivables, the increase in deferred tax liabilities, and changes in goodwill values. The opening IFRS balance sheet total rises by EUR 4.3 million mainly because of financial leasing agreements for EUR 5.3 million.

It is expected that IFRS changes, mainly reduced goodwill depreciation, the increase in depreciation on buildings and changes in the way financial leasing agreements are processed, will improve the 2004 result by EUR 0.8 million. EUR 5.1 million of the deferred tax receivables included in the opening IFRS balance sheet has been used during 2004.

Comparable IFRS interim reports for 2004 will be published no later than in connection with the first interim report for 2005. Componenta will prepare the first official IFRS financial statements for the financial year starting on 1 January 2005.

### Financial objectives

The Board of Directors of Componenta has decided in connection with the financial statements to define the Group's long term financial objectives as follows:

- Return on investment (ROI) to be between 10 and 20 per cent over the economical cycle
- Profitable organic growth based on adding value by increasing share of engineering and customers outsourcing operations
- Equity ratio on the level of 40 per cent
- Dividend 30 50 per cent of result

### Events after the end of the period

Componenta Corporation and Nordea Bank Finland Plc have signed a market making agreement that meets the requirements for liquidity providing on the Helsinki Exchanges. The agreement, which came into force on 4 January 2005, aims to improve the liquidity of Componenta's shares and increase investor interest in Componenta shares. Under the terms of the agreement, Nordea Bank Finland Plc will make bids and offers for Componenta's shares so that the spread of the bid and offer prices is a maximum of 2%, calculated on the bid price. The quoted prices must cover at least 2000 shares, which represents 10 trading lots.



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## Dividend proposal

The Board of Directors proposes to the Annual General Meeting of Shareholders that a dividend of EUR 0.50 per share be paid for 2004, totally EUR 4.8 million.

### **Annual General Meeting**

The Annual General Meeting of Componenta Corporation will be held on 7 February 2005 at 2.00 pm.

The Board proposes that the Annual General Meeting of Shareholders authorize the Board of Directors to decide to purchase the company's own shares using distributable funds, provided that after the purchase the aggregate number of the company shares belonging to the company, or the voting rights carried by these shares, does not exceed five (5) per cent of the company's share capital or of the voting rights carried by all the shares.

The Board proposes that the Annual General Meeting of Shareholders authorize the Board of Directors to decide to raise the share capital in one or more instalments by issuing new shares, convertible bonds or stock options such that the company's share capital may rise altogether by at most EUR 3,846,122 or by a smaller amount that corresponds to at most a fifth of the registered company share capital and the combined number of votes held by the shares on the date when the Annual General Meeting gave the authorization and on the date when the Board decided to raise the share capital.

### **Publication of Annual Report**

Componenta Corporation will publish the printed and Internet versions of its annual report during week 5, 31 Jan – 4 Feb 2005.

### **Prospects**

Componenta's prospects for 2005 are based on general external financial indicators, order forecasts given by customers, and on Componenta's order intake and order book.

The growth in demand for heavy truck components, which started towards the end of 2003, continued to strengthen during the fourth quarter of 2004. Demand for components from the off-road industry has grown strongly during 2004. Demand for components from the power and transmission industry and from machinery and equipment manufacturers is expected to continue to grow slightly.

Componenta's order book has built up considerably during 2004 and stood at a strong level at the end of December. Componenta's comparable net sales for the first quarter of 2005 are forecast to grow from the previous year and to match those in the final quarter of 2004. Componenta's result after financial items for the first quarter of 2005, excluding one-time items, is expected to be better than in the corresponding period of the previous year.



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## Income statement

MEUR	1.131.12.2004	1.131.12.2003
Net sales	316.6	177.8
Other operating income	10.0	1.5
Share of the associated companies' result	1.2	1.3
Operating expenses	-294.4	-164.5
Depreciation, amortization and write-down	-14.8	-16.0
Negative goodwill recognized as income	5.0	-
Operating profit	23.1	0.1
% of net sales	7.3	0.0
Financial income and expenses	-7.6	-7.6
Result after financial items	15.6	-7.5
% of net sales	4.9	-4.2
Income taxes	3.7	3.0
Minority interest and conversion difference	1.3	0.0
Net profit	20.6	-4.5

# Income statement excluding one-time items

MEUR	1.131.12.2004	1.131.12.2003
Net sales	316.1	177.8
Other operating income	0.7	0.6
Share of the associated companies' result	1.2	1.3
Operating expenses	-292.0	-159.6
Depreciation, amortization and write-down	-14.5	-12.0
Negative goodwill recognized as income	-	-
Operating profit	11.4	8.1
% of net sales	3.6	4.5
Financial income and expenses	-7.6	-7.6
Result after financial items	3.9	0.5
% of net sales	1.2	0.3

## Balance sheet

MEUR	31.12.2004	31.12.2003
Assets		
Non-current assets	169.9	133.6
Current assets		
Inventories	42.4	20.9
Receivables	59.6	35.5
Cash and bank accounts	1.2	0.5
Total current assets	103.2	57.0
Total assets	273.1	190.6
Liabilities and shareholders' equity		
Shareholders' equity		
Share capital	19.2	19.2
Other equity	33.2	12.6
Preferred capital note	24.2	25.4



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Total shareholders' equity	76.6	57.3
Minority interest	11.1	2.0
Negative goodwill	-	-
Provisions	1.5	2.6
Liabilities		
Non-current liabilities		
Interest bearing	63.2	48.1
Interest free	0.1	0.0
Current liabilities		
Interest bearing	49.9	51.9
Interest free	70.6	28.8
Total liabilities	183.8	128.7
Total liabilities and shareholders' equity	273.1	190.6

## Cash flow statement 1.1.-31.12.

MEUR	1.131.12.2004	1.131.12.2003
Cash flow from operations		
Profit/loss before extraordinary items	15.6	-7.5
Depreciation, amortization and write-down	9.8	16.0
Net financial income and expenses	7.6	7.7
Other income and expenses, adjustments to cash flow	-17.0	2.9
Change in net working capital	1.7	9.9
Cash flow from operations before financing and income taxes	17.6	29.0
Net financial income and expenses	-7.5	-7.0
Income taxes	0.0	0.0
Cash flow from operations	10.1	22.0
Cash flow from investing activities		
Capital expenditure in tangible and intangible assets	-27.3	-1.6
Proceeds from tangible and intangible assets	3.3	1.2
Other investments and loans granted	-4.7	-0.7
Proceeds from other investments and repayments of loan	19.3	0.8
receivables		
Cash flow from investing activities	-9.4	-0.3
Cash flow from financing activities		
Dividends paid	-0.0	-1.0
Share issue	-	1
Draw-down (+)/ repayment (-) of preferred capital note	-1.2	-3.2
Draw-down (+)/ repayment (-) of current loans	-13.1	8.2
Draw-down (+)/ repayment (-) of non-current loans	14.2	-28.1
Cash flow from financing activities	0.0	-24.1
Increase (+)/ decrease(-) in cash and bank accounts	0.7	-2.4



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# **Key Ratios**

	31.12.2004	31.12.2003
Change in net sales, %	77.8	-1.7
Operating profit, % of net sales	7.3	0.0
Equity ratio, %	23.3	17.8
Equity ratio, %, preferred capital note in equity	32.1	31.1
Invested capital	200.8	159.3
Return on investment, %	13.1	0.8
Return on equity, %	35.5	-11.8
Net interest bearing debt, MEUR	111.9	99.4
Net interest bearing debt, MEUR, preferred capital note in debt	136.1	124.8
Net gearing, %, preferred capital note in equity	127.5	167.7
Net gearing, %, preferred capital note in debt	214.2	368.3
Order book, MEUR	59.2	25.1
Investments in non-current assets, MEUR	35.1	1.6
Investments in non-current assets, % of net sales	11.1	0.9
Average number of personnel during the period	2,168	1,595
Number of personnel at period end	2,213	1,565
Share of export and foreign activities in net sales, %	81.4	71.0
Contingent liabilities, MEUR	116.0	62.6

### Per Share Data

	31.12.2004	31.12.2003
Number of shares at period end, 1,000 shares	9,615	9,615
Earnings per share (EPS), EUR	2.14	-0.47
Equity per share, EUR	5.45	3.31
Dividend per share, EUR (*	0.50	0.00
Payout ratio, %	23.37	0.00
Effective dividend yield, %	9.43	0.00
P/E multiple	2.48	neg.
Share price at period end, €	5.30	2.92

<sup>\*)</sup> For year 2004 a proposal of the Board of Directors.

## **Derivative instruments**

MEUR		31.12.2004		31.12.2003
	Nominal value	Current value	Nominal value	Current value
Currency derivatives				
Forward exchange agreements	33.0	0.1	14.7	0.1
Currency swaps	1.8	0.0	8.0	0.0
Interest rate derivatives				
Interest rate options	6.0	0.0	6.0	0.0
Interest rate swaps	32.9	-0.4	24.0	-0.4

Derivative instruments are used to hedge the Group's foreign exchange and interest rate risks.



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# Group development

MEUR	1.131.12.2003	1.131.12.2004
Net sales	177.8	316.1
Operating profit	0.1	23.1
Net financial items	-7.6	-7.6
Profit/loss after financial items	-7.5	15.6

## Group development by business group

Net sales, MEUR	1.131.12.2003	1.131.12.2004
Cast and Other Components	144.5	166.1
De Globe	-	109.4
Other business	33.3	40.6
Componenta Group total	177.8	316.1

Operating profit, MEUR	1.131.12.2003	1.131.12.2004
Cast and Other Components	8.2	11.6
De Globe	-	-1.7
Other business	-8.1	13.2
Componenta Group total	0.1	23.1

Order book, MEUR	31.12.2003	31.12.2004
Cast and Other Components	20.4	27.3
De Globe	-	23.9
Other business	4.7	8.0
Componenta Group total	25.1	59.2

# Group development by quarter

MEUR	Q1/03	Q2/03	Q3/03	Q4/03	Q1/04	Q2/04	Q3/04	Q4/04
Net sales	46.3	47.2	38.2	46.1	73.0	81.1	70.5	91.5
Operating profit	1.6	2.8	0.9	-5.3	14.0	4.8	1.5	2.9
Net financial items	-2.1	-1.9	-2.0	-1.6	-1.7	-1.7	-1.8	-2.3
Profit/loss after financial items	-0.5	1.0	-1.1	-6.9	12.2	3.1	-0.4	0.6

## Quarterly development by business group

Net sales, MEUR	Q1/03	Q2/03	Q3/03	Q4/03	Q1/04	Q2/04	Q3/04	Q4/04
Cast and Other Components	37.4	38.8	31.5	36.8	38.7	43.0	37.3	47.1
De Globe	-	-	-	-	25.2	28.1	25.0	31.1
Other business	8.9	8.4	6.7	9.3	9.1	9.9	8.2	13.3
Componenta Group total	46.3	47.2	38.2	46.1	73.0	81.1	70.5	91.5

Operating profit, MEUR	Q1/03	Q2/03	Q3/03	Q4/03	Q1/04	Q2/04	Q3/04	Q4/04
Cast and Other Components	2.1	2.9	1.5	1.7	1.8	4.0	1.5	4.2
De Globe	-	-	-	-	0.2	0.1	-0.4	-1.5
Other business	-0.5	-0.1	-0.5	-7.0	12.0	0.7	0.4	0.2
Componenta Group total	1.6	2.8	0.9	-5.3	14.0	4.8	1.5	2.9



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Order book at period end, MEUR	Q1/03	Q2/03	Q3/03	Q4/03	Q1/04	Q2/04	Q3/04	Q4/04
Cast and Other Components	21.7	20.4	21.3	20.4	22.7	27.2	29.7	27.3
De Globe	-	-	-	-	19.9	20.0	22.3	23.9
Other business	5.4	6.1	5.6	4.7	5.5	5.4	7.9	8.0
Componenta Group total	27.1	26.5	26.9	25.1	48.0	52.6	59.9	59.2

## Group development excluding one-time items

MEUR	1.131.12.2003	1.131.12.2004
Net sales	177.8	316.1
Operating profit	8.1	11.4
Net financial items	-7.6	-7.6
Profit/loss after financial items	0.5	3.9

## Group development by business group excluding one-time items

Operating profit, MEUR	1.131.12.2003	1.131.12.2004
Cast and Other Components	8.2	11.6
De Globe	-	-1.7
Other business	-0.1	1.5
Componenta Group total	8.1	11.4

## Group development by quarter excluding one-time items

MEUR	Q1/03	Q2/03	Q3/03	Q4/03	Q1/04	Q2/04	Q3/04	Q4/04
Net sales	46.3	47.2	38.2	46.1	73.0	81.1	70.5	91.5
Operating profit	1.6	3.1	1.0	2.3	2.0	4.9	1.4	3.2
Net financial items	-2.1	-1.9	-2.0	-1.6	-1.7	-1.7	-1.8	-2.3
Profit/loss after financial items	-0.5	1.3	-1.0	0.7	0.2	3.2	-0.4	0.9

## Quarterly development by business group excluding one-time items

Operating profit, MEUR	Q1/03	Q2/03	Q3/03	Q4/03	Q1/04	Q2/04	Q3/04	Q4/04
Cast and Other Components	2.1	2.9	1.5	1.7	1.8	4.0	1.5	4.2
De Globe	-	-	-	-	0.2	0.1	-0.4	-1.5
Other business	-0.5	0.2	-0.4	0.6	-0.1	0.8	0.3	0.4
Componenta Group total	1.6	3.1	1.0	2.3	2.0	4.9	1.4	3.2

# Componenta Corporation Largest registered shareholders on 31 December 2004

<u>Shareholder</u>		<u>Shares</u>	Share of total
			voting rights %
1 Lehtonen Heikki		3,786,131	39.38
Cabana Trade S.A.	3,676,731		
Oy Högfors-Trading Ab	109,400		
2 Etra-Invest Oy Ab		1,512,400	15.73
3 Inkinen Simo-Pekka		460,044	4.78
4 Ilmarinen Mutual Pension Insurance		457,600	4.76
Company			
5 Investment Fund Alfred Berg Small Cap		205,500	2.14



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6 Investment Fund Alfred Berg Finland	193,250	2.01
7 Lehtonen Anna-Maria	178,823	1.86
8 FIM Fenno Investment Fund	162,600	1.69
9 Lehtonen Yrjö M.	131,040	1.36
10 Laakkonen Mikko	110,000	1.14
11 Bergholm Heikki	101,000	1.05
12 The Finnish National Fund for Research and Development	91,200	0.95
(Sitra)		
13 Lehtonen Antti	78,000	0.81
14 Finnish Cultural Foundation	75,000	0.78
15 Technology Industries of Finland	70,800	0.74
Nominee-registered shares	216,060	2.25
Other shareholders	<u>1,785,861</u>	<u>18.57</u>
<u>Total</u>	<u>9,615,309</u>	100.00

The members of the Board of Directors own 40.4% of the shares. All shares have equal voting rights. The members of the Board of Directors hold 10.5% of the outstanding warrants. If all the warrants were converted to shares, the holding of shares by the members of the Board of Directors would decrease to 39.1%.

Helsinki, 20 January 2005

**COMPONENTA CORPORATION** 

Heikki Lehtonen
President and CEO

#### **FURTHER INFORMATION**

Heikki Lehtonen President and CEO tel. +358 9 225 021 Kimmo Virtanen CFO tel. +358 9 225 021

Componenta is a metal sector company with international operations and production plants located in Finland, Netherlands and Sweden. The total net sales of Componenta exceeded EUR 316 million in 2004 and the group employed about 2,200 people. Componenta's shares are quoted on the Main List of the Helsinki Exchanges. The group's customers operate in the heavy truck, off-road, machine building and power and transmission industries. Componenta specializes in supplying ready-to-install cast, geared and machined components directly to the customer's assembly line.

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