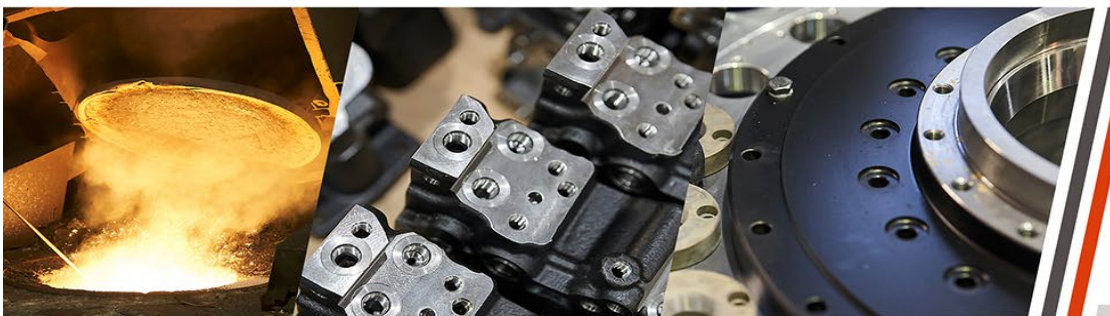


Business Review January–September 2024



Sami Sivuranta
President and CEO
Componenta Corporation



Finland's leading contract manufacturer of metal components

The result for January–September 2024

Key figures

- Net sales was EUR 70.3 million (EUR 80.1 million)
- EBITDA was EUR 3.1 million (EUR 5.8 million)
- The operating result was EUR -0.9 million (EUR 5.7 million*)
- Cash flow from operating activities was EUR 1.0 million (EUR 2.7 million)

Financing

- The Group's cash and cash equivalents at the end of September were EUR 6.4 million (EUR 8.3 million)
- Componenta had unused binding revolving credit facilities of EUR 2.0 million (EUR 4.0 million)
- During the review period, Componenta agreed and took out a new working capital loan of EUR 2.0 million, and agreed on a EUR 3.0 million convertible bond arrangement
- The Group's liquidity was at a good level at the end of the review period

Market situation

- End customers' order book development clearly slower than expected
- Labour market disturbances in the early part of the year and the general economic situation
- The availability of raw materials, materials and electrical energy is at a good level and inflation performance is stabilised
- Componenta's order book at the end of the review period was EUR 13.9 million (EUR 13.5 million)

Topical during the reporting period

Customers and order book

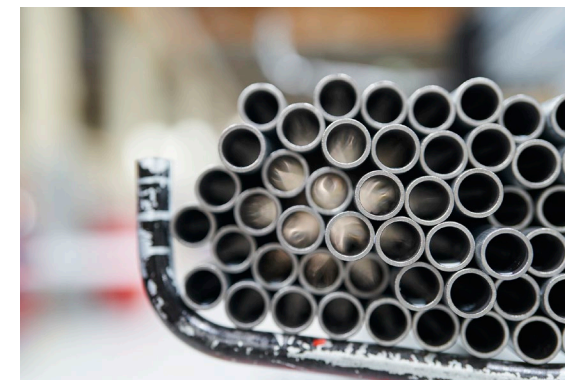
- Industry-specific differences and the development of the agricultural machinery market
- Market shares, ramp-up of new production and their development
- Customers' own operations adaptation and expectations
- The impact of the rate of run on pricing

Operating environment

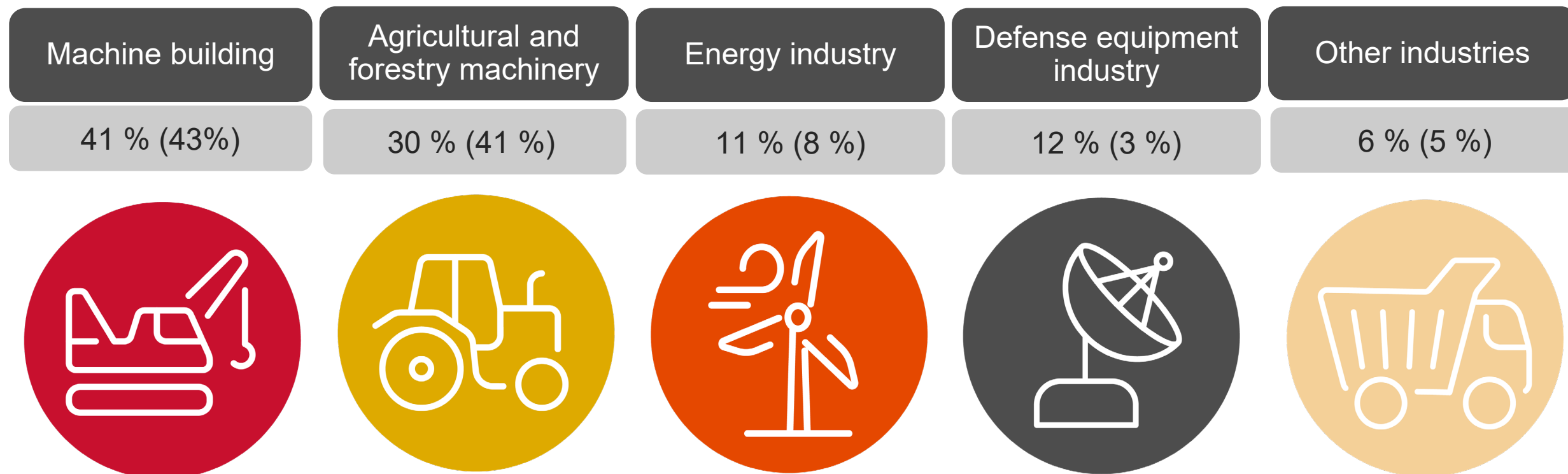
- The general situation of the economy and expectations of economic change
- Lower interest rates and impact on investment decisions
- Development of raw material and energy indexes and purchase prices

Personnel and own actions

- Flexibility and commitment of own personnel
- Strong adjustment of operations and costs
- Ensuring the procurement of materials and raw materials
- Planning and preparation of integration measures related to the acquires the operations

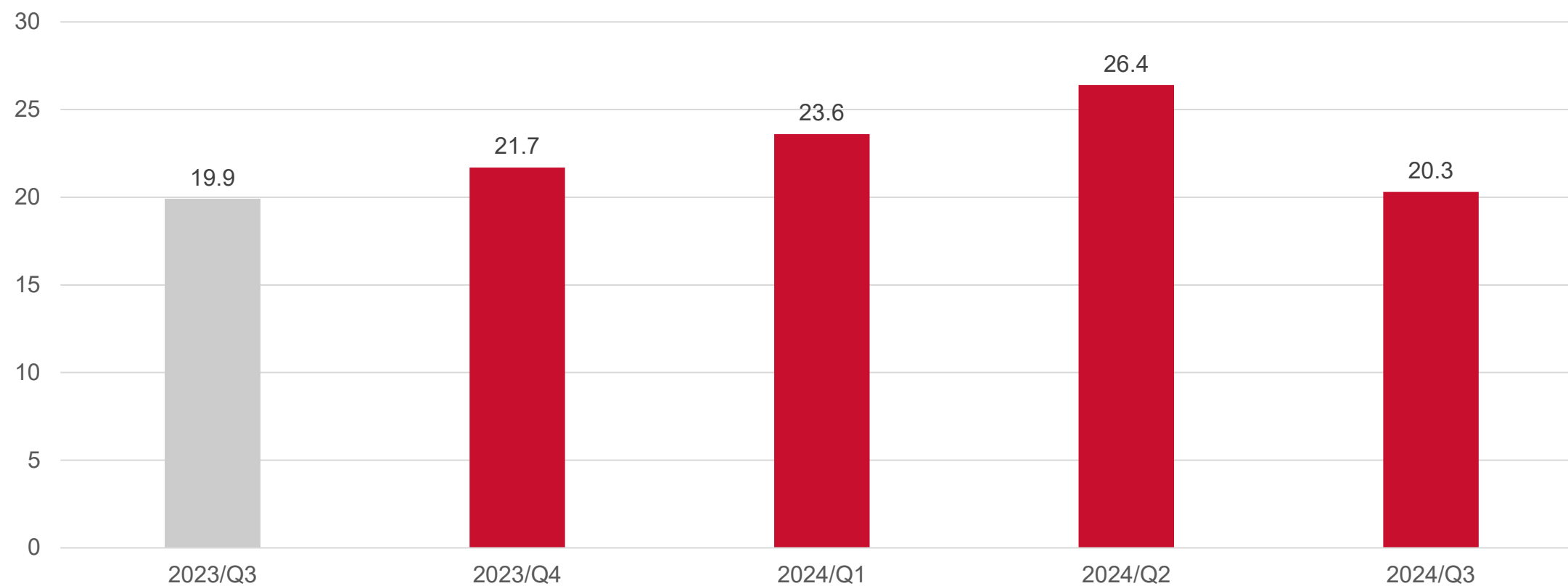


Net sales by customer segments



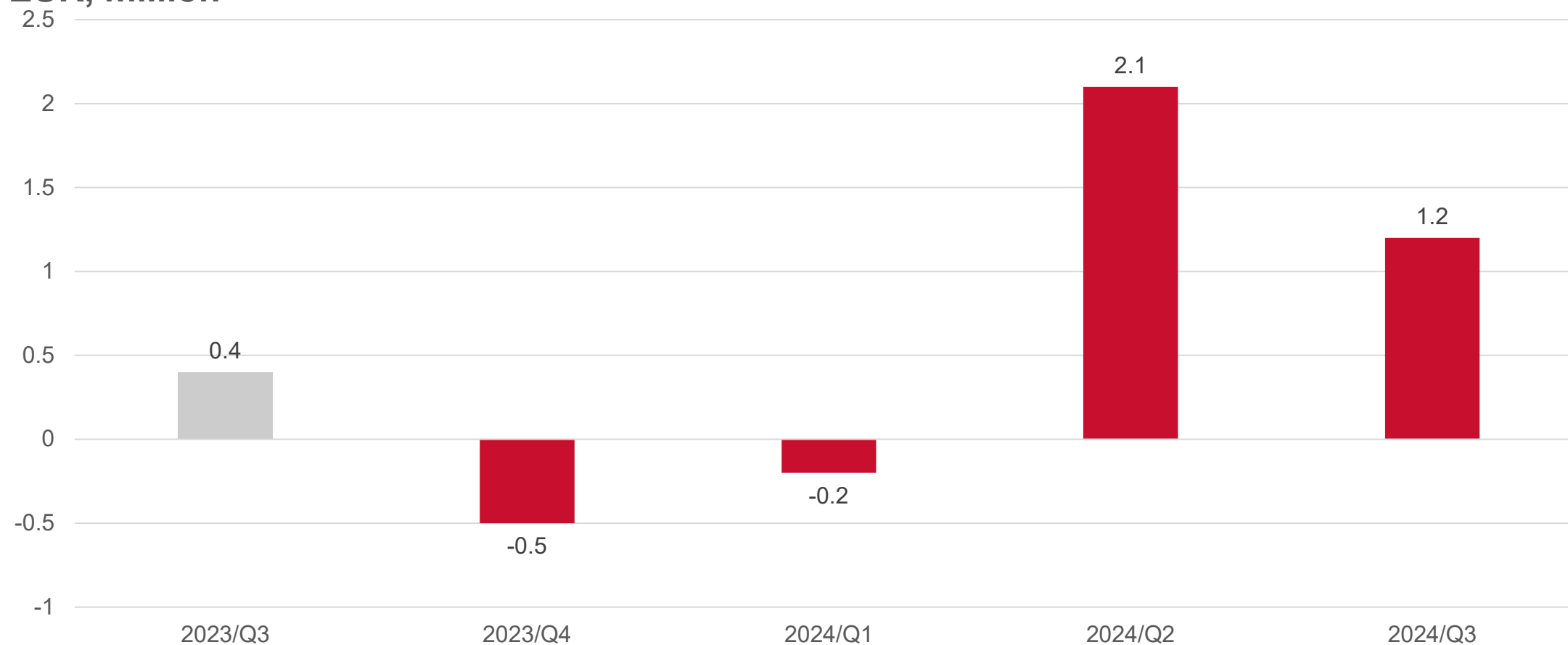
Net sales

EUR, million



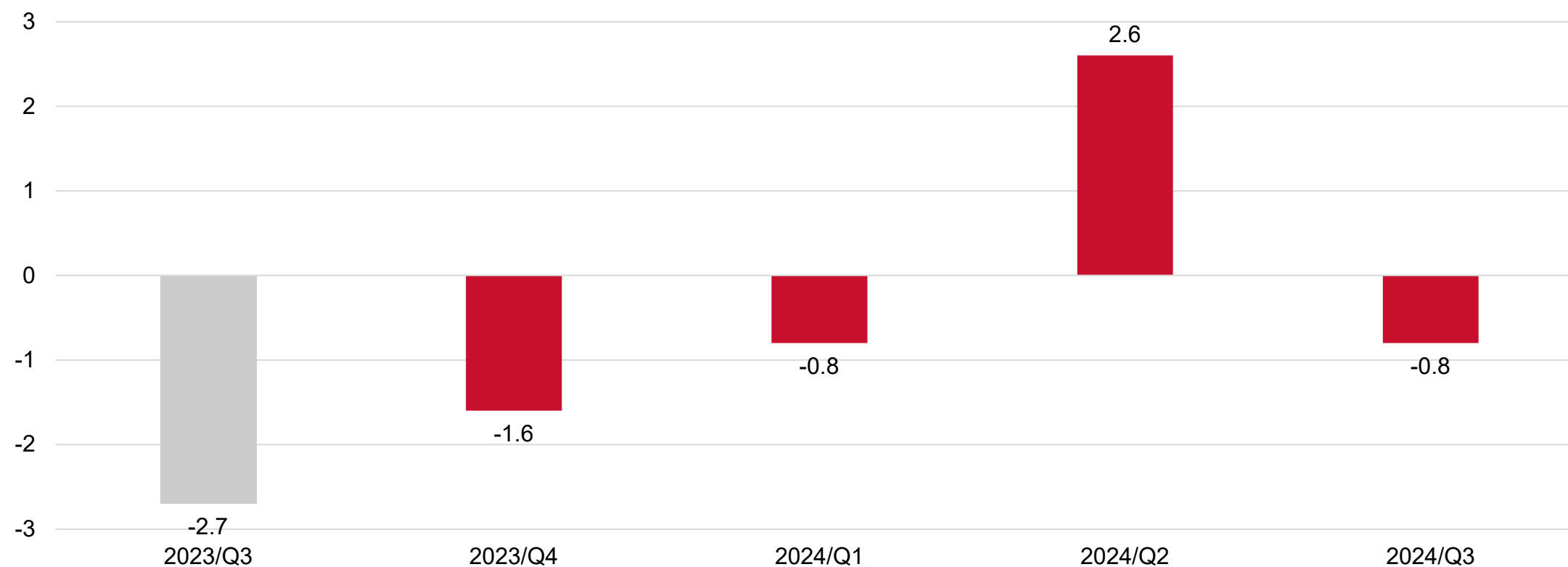
EBITDA

EUR, million



Cash flow from operating activities

EUR, million



Componenta in brief

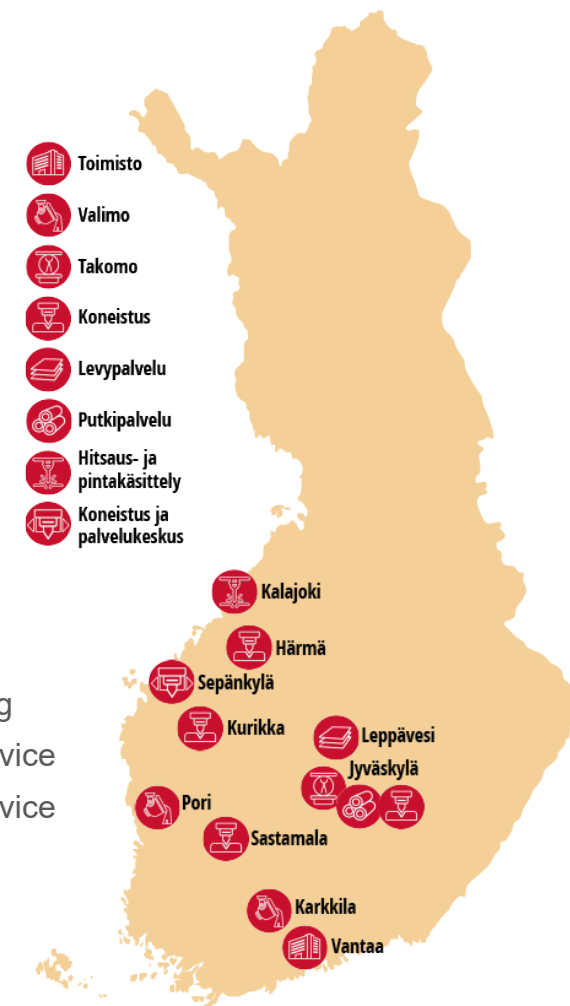
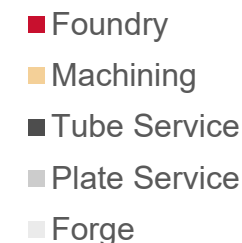
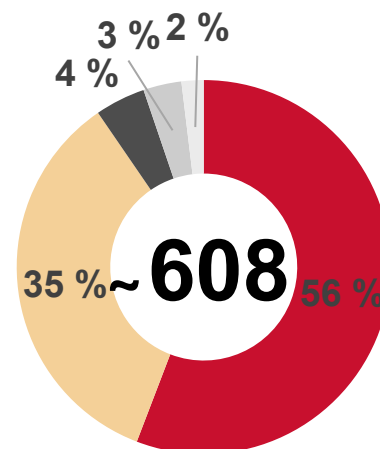
Component contract manufacturing

Customers are global manufacturers of vehicles, machines and equipment

Key figures

	Jan–Sep/2024	Jan–/2023
• Net sales, EUR million	70.3	80.1
• EBITDA, EUR million	3.1	5.8
• Operating profit, EUR million	-0.9	5.7
• Cash flow from operating activities, EUR million	1.0	2.7

Personnel Jan 1–Sep 30 2024



Guidance 2024

Componenta expects the Group's net sales and EBITDA to improve from the previous year. The Group's net sales in 2023 were EUR 101.8 million, and its EBITDA was EUR 5.3 million.

In focus in 2024

- Ensuring growth and profitability improvement
 - Active order base tracking and cost adjustment
 - The ramp-up of new serial production and qualitative development
- The availability of materials, the development of purchase and sale prices, and the situation in the electricity market
- Action plans for the new strategy period
- Integrating new business as part of the overall offering into Componenta's heavier production Q4/2024
- Our objective is to be the primary supplier of contract manufacturing

Componenta's strategy 2024–2026

Our values

- Openness
- Honesty
- Respect



Our focus areas

- Deep customer knowledge
- Sustainability
- Operational renewal
- Personnel is the key to success
- Inorganic growth



We want to achieve

- Net sales EUR +200 million
- As a result of organic growth EUR 150 million
- Through corporate restructuring and inorganic growth EUR +50 million
- Continuous improvement of profitability



Changes shaping our world



Increasing sustainability requirements



Changes in domestic competitiveness



Availability of skilled labor



Digitization and technological development



Changes in the global market situation



Consolidation of businesses

Vision: Our objective is to be the primary supplier with an extensive offering for our customers.

COMPONENTA

Thank you!